

Dr. SUPRAN KUMAR SHARMA

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Académie Qualification

- **Ph.D. (Economics)** on the topic “**Small Scale Industries in Punjab and Haryana: A Comparative Study**”, under the supervision of Prof. R.K. Rana, Deptt. of Economics, K.U., Kurukshetra, February.
 - **M.Phil. (Economics)** with *First Class* on the topic “**Small Scale Industries in Haryana: A Case Study of Karnal District**”, under the guidance of Prof. R.K. Rana, Deptt. of Economics, K.U., Kurukshetra.
 - **Post-Graduation in Economics** with *First Class* from Deptt. of Economics, K.U., Kurukshetra.
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Professional Qualification

⇒ Qualified **State Level Eligibility Test for Lectureship (SLET)** conducted by K.U., Kurukshetra in the year 1997.

⇒ Qualified **National Educational Test (NET)** conducted by **UGC** in the year 1998.

Specialization

- Project Management, Entrepreneurship Management, International Business, Research Methods, Management Science, Managerial Economics.
 - Acquaintance with Econometrics and Statistics related computer Packages like SPSS, E-views, GRETL, SYSTAT, STATA, DEAP, Minitab, Frontier and PIM.
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Administrative Experience

- Faculty In-Charge Central Library, Shri Mata Vaishno Devi University since February, 2017.
 - Former Director In-Charge School of Business (2013-2014) SMVD University.
 - Former Director In-Charge School of Business Economics (2007-2010) SMVD University.
 - More than 16 years' experience of teaching to Post-Graduate Programs.
 - Associate Dean of Students (2006 to 2010) to look after the students' affairs at SMVDU
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Thesis Supervision (Ph.D.) -- Degree Awarded (05); Submitted (01); Pursuing (02)

Publication of Books

- Sharma, Suparn (2011), “Performance and Prospects of Small Scale Industries in the State of Jammu and Kashmir”, **Manak Publications Pvt. Ltd. Delhi** with ISBN 978-81-7831-260-6 (Published with financial support of ICSSR, New Delhi).
- Sharma, Jyoti and Suparn K. Sharma (2016), “Technological Changes in Manufacturing Organizations: A Study of North-West States of India”, **Himalaya Publication House** with ISBN 9789352623907 (Published with financial support of ICSSR, New Delhi).

Selected Publications in Research Journals

- Sharma, Supran K., Sharma, J. and Magotra, I., (2017), Determinants of Technology Adoption Propensity of Customers: An Application of Ordered Logit Approach, ***IIMS Journal of Management Science***, Vol.8 (1), pp. 29-51. (Indexed in Indian citation Index, Indian Science Abstract, Indian Citation Index.)
- Shravani and Sharma, K. Supran (2016) 'Financial Development and Economic Growth in Selected Indian States: A Dynamic Panel Analysis', ***Journal on Income and Wealth***, 37 (2), 1-11.
- Sharma Vivek; Jain, Sudhir K. and Sharma, Supran K. (2016), "Identifying Challenges and Generating Inputs for New Business-Incubators", ***Journal of Management and Entrepreneurship***, Vol.10 (3) pp. 50 - 64.
- Magotra, I., Sharma, J. and. Supran K. Sharma, (2016), "Assessing Personal Disposition of Individuals towards Technology Adoption", ***Future Business Journal***, 2, pp.81-101(Elsevier).
- Sharma, Suparn and Sehgal, Shallu (2015), "Productivity, Innovations and Profitability of Manufacturing Industries in India: A Regional Study of Haryana State", ***International Journal of Business Excellence***, Vol.8 (6).pp.700-723. USA, Inderscience. (H-Index -12). (Inderscience Publication)
- Sharma, Suparn and Jyoti (2014), "What Determines Intensity of Technology Orientation? A Study of Manufacturing organisations with firm-level data', ***Decision***, Vol. 41(4).pp.(ProQuest) (Springer Publication)
- Sharma, Suparn and Shravani (2014), "Measurement and Elucidation of Resource Competence: An Economic Analysis of Selected States of India" ***The Asian Economic Review***, Vol.56 (4), December, pp.19- 41.
- Devi, Arti and Sharma, Suparn (2014), "The Role Stress of Frontline Bank Employees: A Study in Jammu and Kashmir", ***ASBM Journal of Management***, Vol. VII (1), pp. 82-96.
- Sharma, Suparn and D. Raina (2014), "Efficiency and Productivity Analysis of Indian Banking Industry using Hicks-Moorsteen Approach" ***International Journal of Productivity and Performance Management***, Vol.63 (1), pp. 57 – 84. (H Index: 36) (Emerald Publication)
- Sharma, Suparn and D. Raina (2013), "Determination of Factors Affecting the Development and Performance of Steel Industry in India", ***Indian Economic Journal***, special issue, pp.44-55. (Abstracts Services of the American Economic Association).
- Sharma, Suparn and Shravani (2013), "Relationship of Corporate Social Responsibility with Consumer Buying Behavior: An Indian Perspective", ***The Romanian Economic Journal***, XVI (50), pp.101-129. (Indexed with *EconLit*, *DOAJ*, *Repec* Database of Georgetown University, Washington, D.C. as well as *EBSCO*).
- Sharma, Suparn and D. Raina (2013), "Performance Analysis of Indian Automobile Sector using Non-Parametric Approach", ***International Journal of Business Excellence***, USA, Vol.6 (5), pp.505-525. (H-Index -12). (Inderscience Publication).
- D. Raina and Sharma, Suparn (2013), "Measurement of level and determinants of cost efficiency among commercial banks in India", ***IUP Bank Management***, Vol. (XII) (2), pp.17-30.
- Sehgal, Shallu Sharma, Suparn and Singh, Surender (2013), "Determination of Level and Sources of Technical Efficiency: A Study of Small Scale Industrial Sector in India", ***Apeejay Journal of Management and Technology***, Vol.8 (1), pp. 1-11.

- Mor, S., Goyal S.K. and Sharma, Suparn (2013), “Technical Efficiency and Its Determinants in Microfinance Institutions in India: A Firm Level Analysis”, **Journal of Innovation Economics, France**, Vol. 11, No. 1, pp. 15–31.
- D. Raina and Sharma, Suparn (2012), “Performance Evaluation of Private Sector Banks in India: A Cross Section Analysis”, **Arthshodh**, Vol.III (I), pp.59-74.
- Sharma, Suparn and Jyoti (2012), “Rising Growth Rates and Dipping Employment Numbers”, **Indian Economic Journal**, special issue, pp.44-55. (Abstracts Services of the American Economic Association).
- Sharma, Suparn, Jyoti and Devi, Arti (2012), “Determinants of Role stress based Employee Segmentation: A Multinomial Logit Analysis”, **Management - Journal of Contemporary Issues**, University of Split, Croatia, Vol.17 (2), pp. 01–30. (Indexed with *Journal of Economic Literature/EconLit*, *American Economic Association* as well as *EBSCO*). (H-Index -12)
- Sharma, Suparn, D. Raina and Mor, S. (2012), “Measurement of Technical Efficiency and Its Sources: An Experience of Indian Banking Sector”, **International Journal of Economics and Management**, Malaysia, Vol. 6 (1), April, pp. 35–57 (indexed with Scopus- Elsevier).
- Sharma, Suparn, Jyoti and Devi, Arti (2012), “Role Stress Among Banking Employees: A Logit Approach”, **Organisation Behaviour**, IUP, Vol. XI (3), pp. 41-63 (indexed with EBSCO).
- Mor, Surender and Sharma, Suparn (2012), “Technical Efficiency and Supply Chain Practices in Dairying: Case of India”, **Journal of Agricultural Economics** of Czech Academy of Agricultural Science, Czech Republic 58 (2), pp. 85–91. (Indexed in Agrindex of AGRIS/FAO database, Agricola, CAB Abstracts).
- Sharma, Suparn and D. Raina (2012), “Technical Efficiency, Technological Change and Total Factor Productivity Growth of Selected Manufacturing Firms in India”, **IIMS Journal of Management Science**, Shillong, Vol.3 (1), pp. 1-26. (Indexed in Index Copernicus and Indian citation Index, ICI). (ISSN (Print): 0976-030X, ISSN (Online): 0976-173X. (Indexed in Indian citation Index, Indian Science Abstract, Indian Citation Index).
- Sehgal Shallu and Sharma, Suparn (2011), “Measurement of TFP Growth in Organised Manufacturing Sector of India: A Case Study of Haryana and Punjab State”, **Business Vision**, Vol.7 (I&II), pp.87-96.
- Jyoti and Sharma, Suparn (2011), “A Study of Personal and Organisational Factors as Determinants of Coping Style of Employees”, **International Journal of Management Practice**, UK, Vol. 4 (4), pp. 376-391. (Indexed in Scopus (Elsevier) and Business and Company ASAP,Gale) (H-Index -07). (Inderscience Publication)
- Mor, Surender and Sharma, Suparn (2011), “Measurement of Technical Efficiency in Dairy Sector of India: A Stochastic Frontier Production Function Approach”, **Academic Journal of TMC**, Singapore, Vol. 5(2), pp. 51-64. (Indexed in DOAJ)
- Sharma, Suparn and Jyoti (2010), “Measurement and Analysis of Customer Value for Selected Commercial Banks”, **Electronic Journal of Digital Enterprises**, Issue 26(3), February, France, 10.
- Sharma, Suparn and Jyoti (2009), “Sales and Advertisements Relationship for Selected Companies Operating in India: A Panel Data Analysis”, **School of Doctoral Studies Journal**, No. 1, July, UK, pp. 83-96. (Indexed in SPARC Europe and DOAJ)
- Sharma, Suparn, Jyoti and Devi, Arti (2009), “Corporate Social Responsibility: The Key Role of Human Resource Management”, **Business Intelligence Journal**, Vol. 2(1), UK, pp. 205-213. (Indexed in SPARC Europe and DOAJ)

- Jyoti and Sharma, Suparn (2009), "BPO Employees in India: A Discriminant Analysis Approach", **ASBM Journal of Management**, Bhubaneswar, Vol.2 (1), pp. 19-33. (Indexed in ProQuest).
- Sharma, Suparn and Sehgal, Shallu (2008), "A Study of Telecom Sector and Economic Development in India: Issues and Concerns", **Gurukul Business Review**, Vol.4, Spring, pp. 95-103.
- Sharma, Suparn and Jyoti (2008), "A Study of Stress & Cope-up Strategies of Service Sector Employees", **Indian Management Studies Journal**, Vol. 12(1), Punjabi University, Patiala, pp. 19-35.
- Sharma, Suparn and Arti (2008), "An Empirical Study of Factors Causing Stress among Banking and Insurance Sector Employees", **Gumbad Business Review**, Vol.3 (2), pp. 1-11.
- Sharma, Suparn and Jyoti (2007), "An Empirical Analysis of Growth and Structure of Service Sector in India", **Vision - The Journal of Business Perspective**, Vol.11 (4), pp. 45-52.
- Sharma, Suparn (2007), "Small Scale Industries in India: Retrospect and Prospects", **ACME Journal of Management and IT**, Vol.6 (6), pp. 12-26.
- Sharma, Suparn and Saini, G. (2007), "Impact of Economic Reforms on Employment Elasticity in Organized Sector of India", **Arth Anvesan**, Vol.2 (1), January, pp. 20-25.
- Mathur, N.D and Sharma, Suparn (2006), "Informal Rural Industrial Sector under New Economic Policy", **Business Vision**, Vol. 2(1), pp. 1-16.
- Sharma, Suparn and Jyoti (2006), "Trade. Growth and Environmental Linkages: Issues and Concerns", **Journal of Indian Economic Panorama**, Vol.16 (3), pp. 262-272.
- Sharma, Suparn and Singh, W.C. (2006), "Services Sector in India: An Analytical Study", **Journal Gensis-the Carvan**, Issue V (1), pp. 64-70.
- Sharma, Suparn (2006), "Economics of Information Technology Industry in India", **Journal of Management Studies**, Guru Nanak Dev University, Amritsar, Vol.4, 2005-06, pp. 15-28.
- Sharma, Suparn (2006), "Strength and Opportunities of IT-Enabled Services in India", **Arth Anvesan**, Vol.1 (1), January, pp. 7-9.
- Sharma, Suparn (2006), "Relevance of Gandhi in the Globalised World", **Arth Anvesan**, Vo.1 (1) January, pp. 25-26.
- Poonia, V. and Sharma, Suparn (2004), "Growth of IT Industry and Prospects of BPO in India", **H.E. Journal-Kautilya**, Vol. XXIV (1-2), pp.129-132.
- Sharma, Suparn (2004), "WTO and SSIs: Opportunities and Threats", **Udyog Yug**, May, pp.19-27.
- Poonia, V. and Sharma, Suparn (2004), "Human Resource Development in India", **H.E. Journal— Kautilya**, Vol. XXIV (1-2), pp. 72-74.
- Rana, R.K. and Sharma, Suparn (2003), "SSIs and Economic Reforms", **Udyog Yug**, December, pp. 7-28.

Publications in Edited Books

- Sharma Vivek, Sharma, Supran K. and Jain, Sudhir K. (2015), 'Invoking Entrepreneurial Worker Cooperatives to Exorcise Developmental Pangs', in Akshai Aggarwal and P.G.K. Murthy (Ed.) *Management of SMEs in Global Era – Challenges, Opportunities & Perspectives and Lessons from Gujarat Model*, Excel India Publishers, New Delhi, (ISBN: 9789384869342), pp. 414 - 422.
- Sharma Vivek, Sharma, Supran K. and Jain, Sudhir K. (2015), 'Coping Strategies of Micro-Entrepreneurs when Business Collapse is Imminent : Case Study of 'Nandini

- Micro-Entrepreneurs' in Jammu-Katra Region', in Sasi Misra, Dinesh Awasthi, Ganapathi Batthini, (Ed.) *Eleventh Biennial Conference on Entrepreneurship*, Bookwell, Delhi, (ISBN: 9789380574783), pp. 627- 633.
- Sharma Vivek, Sharma, Supran K. and Jain, Sudhir K. (2015), 'Micro-Enterprise Promotion-The Misdirected Missile' in Surender Mor, (Ed.) *Microfinance and Micro-entrepreneurship: A Paradigm Shift for Social Development*, Vista International Publishing House, Delhi, (ISBN: 9789383905942), pp. 294 -300.
 - Jyoti and Sharma, Suparn (2009), "Issues and Challenges of Women Empowerment in India", **Women Leadership: A Management Perspective**, Shree Publication, (ISBN: 8183293198), New Delhi.
 - Sharma, Suparn and Sehgal, Shallu (2008), "Dynamics of Economic Growth of India vis-à-vis China with Special Reference to Telecommunication Sector", in **Growth Theory and Globalization of India** by Thakur, A.K. and Kallur M.S. (Ed.), Deep and Deep Publications, New Delhi, pp. 258-274.(ISBN: 8184-501560)
 - Sharma, Suparn and Rana, R.K. (2007), "Intellectual Property Rights and Indian Economy: An Analytical Study", in **WTO and India** by Thakur, A.K. and Sharma, N. (Ed), Deep and Deep Publications, New Delhi, pp. 516-528 ISBN-81-7629-926-X
 - Jyoti and Sharma, Suparn (2007), "Performance and Prospects of BPO in India", in **Strategic Outsourcing** by Dogra, Balram et al. (Ed.), Deep and Deep Publications, New Delhi, pp. 262-272.
 - Rana, R.K. and Sharma, Suparn (2003), "Measurement of Partial and Total Factor Productivities of SSIs", presented at *86th Annual Conference of Indian Economic Association* published in the Conference Volume, pp. 1119-1128.
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Article Published in Newspaper

Sharma, Supran (2012), "National Manufacturing Policy", *Daily Excelsior*, January 18, Jammu, p.6.

Research Projects Completed (06)

- Completed the research project as a **Project Director** entitled, "**Performance and Prospects of Small Scale Industries in the State of Jammu and Kashmir**", sponsored by **ICSSR**, New Delhi of a total amount sanctioned Rs.1, 74150 for the duration of December, 2007 to November, 2008.
- Completed the research project as a **Co-Principal Investigator** entitled, "**Dynamics of Stress at Workplaces: an Empirical Study of J&K State**", sponsored by **AICTE**, New Delhi of a total amount sanctioned Rs.4.50 lakh for the duration of April, 2008 to March, 2010.
- Completed the research project as a **Principal Investigator** entitled, "**Dimensions of Industrial Sickness in SMEs- A Study of Jammu & Kashmir State**", sponsored by **UGC**, New Delhi of a total amount sanctioned Rs.1.20 lakh for the duration of February, 2011 to November, 2012.
- Completed the on research project as Co-Project Director entitled, "**Technological Changes in Manufacturing Organizations: A Study of North-West States of India**", sponsored by **ICSSR**, New Delhi of a total amount sanctioned Rs. 4.46 (approx) lakh for the duration of March, 2011 to June, 2013.
- Completed the research project as one of the **Principal Investigators** entitled, "**Empirical Study of Psychology & Mindset of Electricity Consumers in the State of J&K and the Social Impact of Power Losses in J&K: Performance, Challenges & Opportunities**", sponsored by **State Electricity Regulatory Commission J&K State, Jammu** of a total amount sanctioned Rs. 4.40 Lakh for the duration May, 2012 to March, 2015.

- Completed the research project as **Principal Investigators** entitled, “An Evaluation of Advertisement Effectiveness in India”, sponsored by **AICTE** with a total amount sanctioned Rs. 5.75 Lakh for the duration May, 2012 to March, 2015.

Editorial Contributions and Other Activities

- Chief Coordinator of Entrepreneurial Development Cell (EDC) entitled, “**Inculcation and Development of Entrepreneurs for Self-Reliance in J&K**”.
- Functioned as Managing Editor (and now working as Consulting Editor) of the research journal, **Arth Anvesan** with ISSN 0973-8193 of SMVD University, Katra for five years.
- Functioned as Editor of the **Abhivyakati -A Search for Excellence**, A Student’s Bi-annual e-Journal of College of Management of SMVD University, Katra.

Reviewer of Research Journals & other Publications

- International Journal of Productivity and Performance Management (Emerald Publication)
- African Journal of Business Management, ISSN 1993-8233, Nairobi, 73023 Victoria Island, Lagos
- International Journal of Educational Administration and Policy Studies, ISSN 2141-6656
- Journal of Agricultural Science and Technology (JAST) ISSN: 1680-7073, Tarbiat Modares University, Faculty of Agriculture, Tehran
- Arth Anvesan with ISSN 0973-8193 of SMVD University, Katra
- Reviewed a number of papers in the International Conference on the theme ‘Microfinance and Microentrepreneurship: Issues and Challenge(2013)
- Reviewed a number of papers in the International Conference on the theme ‘Microfinance and Microentrepreneurship: Issues and Challenge(2014)

Workshops/Seminars/MDP/EDP Organized

- Organized as Programme Coordinator Two-Week duration ‘**National Faculty Development Programme on ‘Entrepreneurship Development’ Sponsored by DST-NIMAT Project, Gol** from 12th to 24th December, 2016.
- Organized as a Programme Director and Chief Coordinator, Entrepreneurship Development Cell, SMVDU ‘**Entrepreneurship Skills Development Programme’ (ESDP)** in association with **Micro, Small and Medium Enterprise Development Institute, Jammu** from 7th October, 2016 to 21st November, 2016 at Shri Mata Vaishno Devi University, Katra.
- Organized as a *Programme Coordinator* Two-Day **Management Development Programme** on ‘Developing Individuals as an Instrument for Organization Excellence’ during 10th-11th September, 2016 at SMVD University.
- Organized as an Organizing Secretary Five-Day Training Programme with financial Support of Ministry of Environment and Climate Change, Gol on ‘*Creating Sustainable and Motivated Organizations*’ for **Indian Forest Service Officers** from 21nd-25th November, 2016 at Shri Mata Vaishno Devi University, Katra.
- Organized as a member of team Two-Day Training Programme with financial Support of Ministry of Environment and Climate Change, Gol on ‘*Crafting Individuals as Effective Leaders*’ for **Indian Forest Service Officers** from 19th - 20th May, 2016 at Shri Mata Vaishno Devi University, Katra.

- Organized One Day workshop on 'Fundamentals of Business Analytics' in April, 2106.
- Organized **2nd National Level Business Plan Competition** at SMVD University on 9th February, 2016.
- Organised **SIDBI Sponsored** (as one of the Programme Coordinators) short term (Three Months) '*Certificate in Enterprise Management*' course '**Small Industries Management Program**' and also taken Ten Sessions in the program (on the topics including Business Plan; Feasibility Analysis; Stress Management; Time Management; Enterprise Development & General Mgt.; Leadership; IT and its applications in SMEs, from 25th May to 5th September, 2015 at Shri Mata Mata Vaishno Devi University, Katra.
- Organized as *Convener* Five-Day Training Programme with financial Support of Ministry of Environment and Climate Change, GOI on '*Embedding Managerial Excellence*' and also taken Sessions in the program (on the topics including Decision Making Science: Models & Techniques; Decision Tree Analysis-*Choosing Between Options*; *Transactional Analysis: A Tool for Managerial Excellence*, etc. for **Indian Forest Service Officers** from 22nd - 26th June, 2015 at Shri Mata Vaishno Devi University, Katra.
- Conducted as *Chief Coordinator* Ten Days Workshop on, "**Retail Training**" under STAR Scheme of **National Skills Development Council** from 1st to 11th April, 2014 at Shri Mata Vaishno Devi University.
- Conducted as *Programme Coordinator* Two-Day In-house **Management Development Programme** on '*Crafting Individuals as Catalyst for Organization Excellence*' during 18th-19th April, 2014 at **Sun Pharmaceuticals Industries**, Bari Brahmana, Jammu.
- Conducted as *Programme Director* Training Programme on, "**Soft Skills & Telecom Customer Care Executives**" under STAR Scheme of National Skills Development Council from 11st to 25th April, 2014 at Shri Mata Vaishno Devi University.
- Conducted as *Programme Coordinator* One Week **the Indian Econometrics Society (TIES) sponsored National Workshop** on, "**Basic Econometrics**" from 3rd to 8th March, 2014 at Shri Mata Vaishno Devi University.
- Conducted as *Programme Coordinator* Two Week duration, *Faculty Development Programme* on "**Application of Econometrics and Time Series Techniques in Business**", sponsored by **AICTE** from 20th May to 2nd June, 2013 at Shri Mata Vaishno Devi University.
- *Organizing Secretary* for UGC sponsored *One-Day National Conference* on "**Contemporary Issues in Business with reference to Global Economic Meltdown**" on 29th March 2013, organised by College of Management, Shri Mata Vaishno Devi University.
- Organised 3-days Workshop on "**Student Enterprise**" from 22nd to 24th March, 2013 in the College of Management, SMVDU.
- Conducted **Business Plan Competition** on 27th February, 2013 in the College of Management, SMVDU.
- Conducted 3-days Workshop conducted on "**Entrepreneurship Awareness Programme** from 16th to 18th January, 2013 in the College of Management, SMVDU.
- Conducted as *Programme Director* (Coordinator) Three Days "**Indian Council of Social Science Research (ICSSR) Sponsored Course on Research Methodology for Ph. D. Students**" during 28th-30th November, 2012 in the College of Management, SMVDU, Katra.

- As *Convener* conducted one month period duration (15th September-14th October, 2011) **Business Skill Development Programme** in collaboration with Micro, Small and Medium Enterprise Development Institute, Jammu in the College of Management, SMVDU, Katra.
- *Coordinated* a week long Management *Development Programme (in-house)* and Conducted two training sessions on “**Coping Techniques of Stress Management**”, on 25th February, 2011 in collaboration with Micro, Small and Medium Enterprise Development Institute, Jammu at **M/s. United Phosphorus Ltd., Samba**, Jammu.
- As *Convener* conducted Two Day workshop for **Indian Forest Officers** on, “**Creating a Sustainable and Motivated Organisation**”, during 17th-18th February, 2011 at *Shri Mata Vaishno Devi University* and also conducted one session on **Instruments to Develop Motivated Organisation** on 17th February, 2011.
- *Coordinated* a week long Management *Development Programme (in-house)* and also conducted two training session on “**Stress Management: Remedial Measures**” on 13th January, 2011 in collaboration with Micro, Small and Medium Enterprise Development Institute, Jammu at **Cadila Pharmaceuticals Ltd., IGC Samba**, Jammu.
- *Organised and Coordinated* three days, “**Entrepreneurship Awareness Programme**”, at SMVDU, 19th -21st February, 2010.
- *Organised and Coordinated* one day workshop on, “**Motivational Tools and Soft Skills Development**”, at SMVDU, 13th March, 2010.
- Conducted Two Week duration *Faculty Training Programme* as *Sole Programme Coordinator* on “**Applied Econometrics for Management Research**”, sponsored by **AICTE** from 10th to 23rd July 2009.
- Play *key role* in conducting ‘**Business Skills Development Programme**’ in association with **Micro, Small and Medium Enterprise Development Institute, Jammu** from 18th December, 2007 to 22nd January, 2008 at *Shri Mata Vaishno Devi University, Katra*.
- *Organizing Secretary* for AICTE sponsored National Seminar entitled ‘**Growth of Indian Industrial Sector: a Roadmap for Success**’ on 27-28th February, 2009 at *Shri Mata Vaishno Devi University, Katra*.
- *Coordinated* Five days *Management Development Programme (in-house)* in collaboration with Micro, Small and Medium Enterprise Development Institute, Jammu on General Management Practices at **Cadila Pharmaceuticals Ltd., IGC Samba**, Jammu, during 6-10 January, 2009.
- Member organizing committee and play *key role* in organizing National Seminar on ‘**Service-Led Growth: Myth or Reality?**’ on 6-7th January, 2007, *Shri Mata Vaishno Devi University, Katra*.

Keynote Addresses/ Special Lectures Delivered

- Conducted training sessions in The ICSSR sponsored Workshop on, “Regression Modeling with case analysis, Qualitative Response Modeling with Logit & Tobit Regression” on 23rd June, 2017 at *MLS University, Udaipur*.
- Delivered Talk as Chairperson Valedictory session on “*Opening the Gate for FDI-Boon or Bane*” in National Seminar at *DAV College, Jalandhar* on 25th March, 2017.
- Conducted training sessions on, “*Research Methodological Tools & Applications*” on 24th March, 2017 at *Bhagat Phool Singh Mahila Vishwavidyalaya, Sonipat*.

- Delivered Keynote Address Session on *“Happening Haryana & its Role in Economic Growth”* in National Conference at Vaish Arya Kanya Mahavidyala, Bahadurgarh, Haryana on 22nd March, 2017.
- Delivered training sessions(03) on, *“Quantative & Qualitative Data Forecasting; Attitude Measurement & Multi-Dimensional Scaling; Autocorrelation”* in Two Week Refresher Course on “Research Methodology” conducted during 14-27th March, 2017 by HRDC, SMVDU, Kakryal, Katra.
- Delivered training session (01) on *“NPA Management”* in Three Day Management Development Programme on, “Capacity Building for Banks Officers/Managers” during 19-21st March, 2017 by HRDC, SMVDU, Kakryal, Katra.
- Delivered Invited Talk on *“Measurement of Relationship Applying Panel Error Correction”* on 7th of March, 2017 in 19th Annual National Conference of Society of Statistics, Computer and Application at Sher-e-Kashmir University of Agriculture, Jammu.
- Conducted session on *“Psychometric Test for Behavioural Analysis”* in National Mission for Building of Bankers for Financing MSMSE Sector (NAMCABS) Workshop organized by Reserve Bank of India at Pathankot, Punjab 20th February, 2017.
- Conducted Mock Interviews and Career Counseling session at Manipur University, Imphal on 28-29 July, 2016.
- Delivered an Expert Talk as Resource Person during Technical Session in National Seminar on the theme *‘Entrepreneurship: The Road Ahead’* during March, 8th-9th, March, 2016 at School of Management Studies, Punjabi University, Patiala.
- Delivered Keynote Session in National Seminar on the *‘Relevance of Swadeshi in Present Era’* at Saheed Udham Singh College, Indri, Haryana, on 27th February, 2016.
- Delivered Six Sessions on Stress Management, Ethical Issues in HR, Validity and Reliability Issues in Research, Transaction Analysis in Two Week duration **AICTE** sponsored Faculty Development Programme held from 21st December, 2015 to 3rd January, 2016 at SMVD University, Katra.
- Chaired a Technical Session in National Seminar on Economics of *“Make in India”* held from 29th -30th September, 2015 at SMVD University, Katra.
- Chaired a Technical Session in ICSSR Sponsored International Conference on ‘Challenges in Inclusiveness of the Fourth World’ held from 17th -18th December 2015 and also presented paper entitled, “An Investigation of Operational Performance of Hospitals of India with Firm-Level Data” at Shri Mata Vaishno Devi University, Katra, J&K.
- Delivered an Expert Talk during Plenary Session in National Seminar on the theme **‘Problems and Challenges of Micro, Small and Medium Enterprises’** during March, 27th-28th, March, 2014 at School of Management Studies, Punjabi University, Patiala.
- Conducted Three sessions in The Indian Econometrics Society (TIES) sponsored National Workshop on, **“Basic Econometrics”** during 3rd to 8th March, 2014 at Shri Mata Vaishno Devi University.
- Co-Chaired a technical session in Regional Seminar on the theme, **‘Employment Volatility in Context with Economic Development’** on 25th October, 2013 at The Business School, Bhaderwah Campus, University of Jammu.

- Delivered Plenary Lecture in Regional Seminar on the theme, '**Employment Volatility in Context with Economic Development**' on the topic 'Volatility in Indian Economy', on 25th October, 2013 at The Business School, Bhaderwah Campus, University of Jammu.
- Co-Chaired a technical session in Regional Seminar on the theme 'Microfinance and Microentrepreneurship: Issues and Challenges, 08-09th August, 2013 at Bhagat Phool Singh Mahila Vishwavidyalaya, India in association with Banque Populaire Chair in Microfinance of the Burgundy School of Business, France.
- Co-Chaired a technical session in National Seminar on the theme '**Strategic Dimensions of Value Chain for Sustainable Development**' on 1st September, 2012 at Shri Mata Vaishno Devi University, Katra.
- Delivered three expert lecture sessions on, "**Reliability and Validity of Scales Formulation**" on 10-11th June, 2013 in **Research Methodology Workshop** at BGSB University Rajouri. J&K.
- Delivered an expert lecture and Hands-on Training session on, "**Applied Discriminant Analysis**" on 26th February, 2013 at Deptt. of Statistics, University of Jammu, Jammu.
- Delivered an expert lecture session on, "**Reliability and Validity of Scales Formulation**" on 22nd February, 2013 at Central University of Rajasthan, Kishangrah.
- Delivered expert lecture sessions and Hands-on Training for **four days** on different tools of Applied Econometrics in **Research Methodology Workshop** during 19th-22nd February, 2013 at Department of Economics, University of Rajasthan, Jaipur.
- Delivered expert lecture session on the topic, "**Multivariate Data Analysis at National Workshop on Use of Quantities Methods in Political Science**, Dyal Singh College, Karnal on 25th May, 2012.
- Conducted training session on "**Establishing Business New Ventures and Business Plan Formulation**" at Government College of Engineering and Technology, Jammu on 23rd May, 2012.
- Delivered an expert lecture sessions and Hands-on Training for three days on different tools of Applied Econometrics at **National Workshop** on Research Methodology during 24-26th March 2012 at Department of Economics, University of Rajasthan, Jaipur.
- Delivered an expert lecture session on the topic, "**Demand Forecasting Issues Related to Supply Chain Management**' at **Executive Development Programme**, on 23rd September, 2011, organized by College of Management, Shri Mata Vaishno Devi University, Katra.
- Conducted training session on, "**Constitution of Business Plan: Formulation & Precautions**" in the Faculty Development Programme conducted by Government College of Engineering and Technology, Jammu on 15th January, 2011.
- Conducted a training session on, "**Business Ethics: Issues and Practices**" in the Two-day National Workshop on *Promotion of Ethical Values* sponsored by UGC and conducted by *Dyal Singh College, Karnal* on 12th March, 2011.
- Delivered an Expert lecture on, "**Psychology of Human Interaction**" for the employees of Reserve Bank of India, Regional Office, Jammu on 2nd June, 2010.
- Delivered Expert lectures and hands-on training session on, "**Cointegration and Granger Causality Analysis**", in the *Faculty Development Programme* on

Research Methodology at *BBSB Engineering College, Fatehgarh Sahib*, during 8th-9th July, 2010.

- Conducted training session on, “**Transaction Analysis Approach**”, in the Refresher Course in Social Sciences, *Deptt. of Economics, University of Jammu*, Jammu on 26th September, 2010.
 - Conducted training session on, “**Intellectual Property Rights and Indian Economy**”, in the Refresher Course at *The Business School, University of Jammu*.
 - Conducted training session on, “**Patent Regime and Economic Reforms**”, at the Government College for Women, Parade, Jammu on 13th September, 2010.
 - Conducted training sessions for three days on, “**Applied Econometrics**”, in the *Faculty of Management Studies, Gurukul Kangri University*, Haridwar during 26th -28th November, 2010.
 - Conducted a training session on, “**Problems of Estimation on Financial Econometric Models**” in the workshop on ‘*Quantative Techniques in Business*’ by *Deptt. of Business Economics, University of Delhi* on 29th October, 2009. (
 - Delivered an expert lecture in the, “**Refresher Course in Social Sciences**” conducted by Academic Staff College, University of Jammu on 26th September, 2009. (
 - Conducted training sessions for Three days on, “**Applications of Econometrics to Research and Analytical Problems**”, at Faculty of Management Studies, Gurukul Kangri University, Haridwar during 27th-29th July, 2009.
 - Delivered Expert lectures and hands-on training session at *Gyan Jyoti Institute of Management & Technology, Mohali* during the Staff Development Programme on 29th June, 2009.
 - Conducted a training session on “**Indian Handicrafts - A Critical Review of the Role of GOI and NGOs**”, in one day workshop on *Human Resource Development by Ministry of Textiles (H)* on 11th May, 2009.
 - Conducted a training session on “**Understanding of Entrepreneurial Qualities/ Attitude**”, in *Entrepreneurship Skill Development Programme at Jammu* on 25th March, 2009.
 - Delivered an expert Lecture for the faculty and students on the topic ‘**Intellectual Property Rights and Indian Economy**,’ at *Institute of Management Science, Jammu* on 6th March, 2009.
 - Conducted Eight (08) Hands-on Training sessions in MHRD-AICTE sponsored FDP at Malviya National Institute of Technology (MNIT), Jaipur, on 3rd-4th July, 2008.
 - Conducted a training session on the topic, ‘**Forecasting Issues Related to Supply Chain Management**’ at **Executive Development Programme**, on 22nd-23rd September, 2007, organized by *College of Management, Shri Mata Vaishno Devi University, Katra*.
 - Delivered expert Lecture at Entrepreneurship Skills Development Programme on the topic ‘**Managing Time and its Importance for Running Own Organization**,’ on 23rd October, 2007, *GPCW, Jammu*.
 - Delivered a training session on, ‘**Applied Employees Motivation Practices**’ in **Executive Development Programme**, on 15th -16th December, 2007, organized by College of Management, Shri Mata Vaishno Devi University, Katra.
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Selected Conferences/Seminars Paper Presented

- Sharma, Suparn and Shravni (2015), “An Investigation of Operational Performance of Hospitals of India with Firm-Level Data” in ICSSR Sponsored

International Conference on 'Challenges in Inclusiveness of the Fourth World' held from 17-18 December, 2015 at Shri Mata Vaishno Devi University, Katra, J&K.

- Sharma, Suparn and Raina, Dalip (2014), "Measurement of Productivity and Efficiency of Commercial Banks in India using Fare-Primont Approach" in the 17th World Congress of International Economic Association from 6th to 10th June 2014, Amman, Jordan.
- Sharma, Suparn and Shravni (2013), "Performance Measurement and Evaluation of Selected Private Sector Hospitals: A Case of India" *50th Annual Golden Jubilee Conference of the Indian Econometric Society*, 22nd - 24th December, 2013 Indira Gandhi Institute of Development Research (IGIDR), Mumbai.
- Sharma, Suparn and Raina, Dalip (2013), "Determination of Factors Affecting the Development and Performance of Steel Industry in India" *96th Annual Conference of the Indian Economic Association*, 27th - 29th December, 2013 held at Meenakshi University, Kanchipuram Campus, Chennai, Tamil Nadu.
- Sharma, Suparn and Shravni (2013), "Efficient Utilisation of Resources as a Measure of Good Governance in India: A State Level Analysis", 26th March, 2013 in *15th Thinkers and Writers Forum*, SKOCH Foundation, New Delhi.
- Sharma, Suparn and Raina, Dalip (2012), "Technical Efficiency and Value Chain Determinants of Commercial Banks", 1st September, National Seminar on *Strategic Dimensions of Value Chain for Sustainable Development*, Shri Mata Vaishno Devi University, Katra.
- Sharma, Suparn and Raina, Dalip (2011), "A Study of Stochastic Frontier Approach towards Indian Commercial Banks", 6th-8th January, Annual Conference, *The Indian Econometric Society*, Devi Ahaliya University, Indore.
- Sharma, Suparn and Sehgal, Shallu (2010), "Total and Partial Factor Productivity Measurement: A Study of Small Scale Industries", 4th-6th March, Annual Conference, *The Indian Econometric Society*, Jammu.
- Sharma, Suparn and Sehgal, Shallu (2009), "Measurement of Total Factor Productivity of Punjab Food and Beverage Industry", 27th-28th February, presented in National Seminar on *Growth of Indian Industrial Sector-A Roadmap for Success* at SMVD University, Katra.
- Rana, R.K., and Sharma, Suparn (2008), "Dynamics of Education and Economic Development: An Experience of Indian States", 27th - 29th December, paper presented at *91th Annual Conference of Indian Economic Association*, M.S. Sukhadia University, Udaipur.
- Sharma, Suparn and Sehgal Shallu (2007), "Dynamics of Economic Growth of India vis-à-vis China with Special Reference to Telecommunication Sector", 25th-27th October, presented at *90th Annual Conference of Indian Economic Association* at University of Kashmir, Srinagar.
- Suparn, Sharma (2007), "Job Satisfaction and Employees Turnover: Strategies for Call Centre Workplaces", International Seminar on Prospective in Strategic Management, 23rd -24th November, K.U., Kurukshetra
- Suparn, Sharma and Jyoti (2007), "Trends and Implications of Service Sector Growth in India", National Seminar on *Service-Led Growth: Myth or Reality?* 6th-7th January, Shri Mata Vaishno Devi University, Katra
- Suparn, Sharma and Sehgal, Shallu (2007), "Indian Telecom Sector: Its Growth and Development", National Seminar on *Service-Led Growth: Myth or Reality?* 6th-7th January, Shri Mata Vaishno Devi University, Katra

- Suparn, Sharma (2006), “Financial Sector Reforms and Public Sector Banks in India: Issues and Challenges”, National Seminar on *Indian Economy: Emerging Challenges in Globalised Regime*, 18th-19th November, DAV College, Pehowa.
- Sharma, Suparn (2006), “Informal Rural Industrial Sector under New Economic Policy”, 18th-19th February, paper presented in the National Seminar on *Small Scale Industries in Punjab under New Economic Regime: Performance & Strategies* organised by GND University, Amritsar.
- Sharma, Suparn and Jyoti (2006), “Emerging Trends of Inter-Sectoral Growth in India with Special Reference Services Sector”, 29th-30th April, paper presented in International Conference on *Brand India*, Lovely Institute of Management, Jalandhar.
- Suparn Sharma and Jyoti (2006), “A Roadmap for Outsourcing Services in India” presented in National Seminar on *Challenges and Opportunities in Services Marketing*, 2nd-3rd December, University of Jammu, Jammu.
- Jyoti and Sharma, Suparn (2005), “Performance and Prospects of BPO in India”, 17th December, paper presented in National Seminar on *BPO Sector*, Apeejay Institute of Management, Jalandhar.
- Sharma, Suparn and Mathur, N.D. (2005), “Rural Industries and the Policy of Globalisation”, 17th-18th October, paper presented in the *National Seminar on Globalisation: Myth or Reality*, University Commerce College, Jaipur.
- Sharma, Suparn and Rana, R.K. (2005), “Intellectual Property Rights and Indian Economy: An Analytical Study”, 27th-29th December, paper presented at 88th *Annual Conference of Indian Economic Association*, Andhra University, Visakhapatnam.
- Sharma, Suparn (2004), “Vocational Education as a Means of Human Resource Development in India”, 29th-30th April, paper presented in National Seminar on *Issues and Challenges in Contemporary Management*, K.U., Kurukshetra.
- Sharma, Suparn (2004), “Women Empowerment in Rural India: An Overview”, 8th-9th September, paper presented in *National Seminar on Rural Development Administration in 21st Century*, organised by K.U., Kurukshetra & HIRD, Nilokheri.
- Sharma, Suparn (2004), “IPR and its Impact on Indian Economy”, 23rd September, paper presented in the National Seminar on *IPR: New Challenges for Indian Economy* organized by G.M.N.C., Ambala Cantt.
- Rana, R.K. and Sharma, Suparn (2003), “Small Scale Industries and Economic Reforms”, 8th-9th March, presented in the National Seminar on *Problems and Prospects of SSIs in North-Western India*, Guru Jambheshwar University, Hisar.

Membership in Professional Societies

- Member of Indian Economic Association,
- Member of The Indian Econometric Society
- Member of Indian Political Economic Association
- Member of Indian Association for Research in National Income & Wealth.

Extra-Curricular Activities

- Outstanding **Volleyball Player**, two times (one time First Position and once Third Position) in Inter-College **Volleyball Champion of the University**.
- Represented (participation) University in *Inter-varsity Volleyball Championship*

- Participated in *National Service Scheme*, **attended more than Ten days Camps**, literate five persons and have Mass Programme for Functional Literacy (MPFL) certificate.
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